

LOADSHIFT delivers results for Tilly's Crawler Parts...

Think of companies that supply earthmoving parts and equipment, and only a few come to mind that are dynamic and proactive in their supply of service to the customer.

Located just west of Brisbane, Toowoomba based parts and equipment company Tilly's is one of those few.

Established over 35 years ago, Tilly's has built a solid reputation on delivering the "Right part, at the Right price, in the Right time." As an independent, Tilly's specializes in new, used and rebuilt parts to suit Caterpillar, Komatsu, Kato, Hitachi and Kobelco equipment. Additionally complimenting these core product lines are accessory parts and services such as tyres, ground engaging tools and track press facilities.

Under the leadership of Andrew Tilly, Tilly's has grown into a business with a staggering 25,000 customers. To service the wide ranging requirements of this customer base, Tilly's employs 60 staff, stock over 40,000 new parts lines and has dismantled more than 4,000 machines.

In most businesses, it is very satisfying when a service comes along that makes it easier to do business. For Tilly's, Loadshift Transport System is this type of service.

Andrew comments, "As a dismantler of used equipment, we are regularly requiring heavy haulage services to deliver bulldozers and excavators into our yard. This makes sourcing transport a re-occurring task." So when a member of his logistics department brought Loadshift to his attention in 2008, he was quick to investigate the benefits it may offer Tilly's.

Andrew recognizes that the Loadshift Transport System exposes him to the greater opportunities of an Australia wide marketplace. Whether it be; price, availability, trailer type or other logistical requirements, using Loadshift has delivered key benefits to Tilly's.

Andrew confidently states...

"Freight that once took me up to a week to arrange, can now take as little as a few minutes".

"I can now get machines into my yard faster, which means we can commence dismantling them sooner. Which then in turn translates into faster parts availability, sales, customer satisfaction and therefore R.O.I - return on investment. "

Andrew says that it has been easy referring Loadshift to others, due to his satisfaction with its service.

Since going "live" in March of 2007, Loadshift has processed thousands of requests for heavy transport. For more information on Loadshift's Transport Marketplace and how it can reduce the amount of time and expense you incur on freight logistics, please see:

www.loadshift.com.au

or

Phone: 1300 56 23 74.



Using Loadshift is simple...

Step 1: A request for transport can be logged into the Loadshift system by either phoning 1300 56 23 74 or by going to www.loadshift.com.au

Step 2: Once the request is logged in, an email and SMS alert is sent to the transport providers registered in the Loadshift marketplace.

Step 3: Those transport companies interested in quoting, directly contact the person requesting the quote.

Step 4: Simply accept a quotation that has met your requirements. (You pay no commissions or middleman fees. Buyers and Sellers deal direct, transparently!)

Cargo Types:

EARTHMOVING, MINING, AGRICULTURAL MACHINERY & IMPLEMENTS.

BULK PRODUCT (Grain, Fertilizer, Livestock, Landscape Materials, etc).

TRUCKS, TRAILERS, CARS, BOATS.

SHIPPING CONTAINERS.

PALLETS & GENERAL FREIGHT.

Loadshift
TRANSPORT SYSTEM